



Phase I SBIR/STTR Proposal Preparation Workshop

Date: June 10, 2010
Time: 8:00 a.m. to 5:00 p.m.
Cost: \$49 (includes a box lunch)
Location: The National High Magnetic Field Laboratory, Room B101
1800 E. Paul Dirac Drive
Tallahassee, FL 32310



Small businesses receive more than \$2 billion in federal grants and contracts each year through the Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) programs. This workshop, co-hosted by the **Technology Incubator at Innovation Park** and the **Technological Research and Development Authority (TRDA)**, will help businesses develop higher quality proposals that can lead to better company win rates.

Jim Greenwood, Trainer/Facilitator

Jim Greenwood, president of Greenwood Consulting Group, Inc., is a nationally recognized SBIR facilitator and has instructed thousands of workshop and conference attendees across the U.S. in how to successfully increase the chances of winning grant awards from federal agencies.

Jim helped develop and manage the Los Alamos Small Business Center, one of the first technology incubators in the Southwest U.S. He has served as a grant proposal reviewer for the National Science Foundation and for the U.S. Army's Quality Awards, which recognizes small business projects with the greatest private and military potential. Jim and his wife Gail received the prestigious Tibbetts Award from the U.S. Small Business Administration for their contributions to SBIR counseling and training, and have been nationally recognized for their work in developing successful small business technology incubators.

Joni Richards, NASA Guest Speaker

Joni Richards, SBIR Technology Infusion Manager at NASA-KSC, will make a presentation and be available for questions about NASA's SBIR program and topics.

Register and pay online at www.trda.org. For more information, contact Bonnie O'Regan at boregan@trda.org or call 321.872.1050 X107.



Support for this program is provided by the
National Aeronautics and Space Administration